

Town of Ludlow

Ambulance Bid Opening Meeting

Thursday, April 21, 2016

Present:

Frank Heald, Ulla Cook, Carl Matteson

Call to Order:

a. Frank Heald called the bid opening meeting to order at 11:05 a.m.

Open Ambulance Bids:

a. Frank Heald said there were 2 bids submitted, Cromwell Emergency Vehicles and Greenwood Emergency Vehicles.

b. Cromwell Emergency Vehicles submitted a bid for a 2017 Osage Super Warrior Body mounted on a 2017 Ford 550:

Base	\$ 109,175	
2017 F-550	\$ 53,675	(F450 chassis costs would be \$665 less from the bid total)
Liquid Springs	<u>\$ 9,500</u>	
	\$ 172,350	
Options =	\$ 80,040	
Total Bid =	\$252,390	

Discounts Available

Trade	\$ 10,500
Ford GCP	\$ 3,000
Pre Pay	\$ 2,000
Demo Discount	\$ 2,000
Return Customer	\$ 4,000
Bid Discount	\$ 2,000
Cromwell Dbl GCP	<u>\$ 3,000</u>
	\$ 26,500

Net Price of the Osage Ambulance = \$225,890

c. Frank Heald stated that there are other chassis options such as Chevrolet, Mercedes etc. & he would recommend Carl Matteson to review all these options to see if they meet the Ambulance Dept. needs.

d. Greenwood Emergency Vehicle's bid was for a Horton Class I body mounted on either a F550 or a Dodge 5500 Series Chassis:

Ford F550 with body	\$248,984
Trade- In	- 17,000
Factory Rebate	- 3,200
Net Trade	\$228,784

Dodge 550 Series w/body	\$257,250
Trade- In	- 17,000
Net Trade	\$240.250

e. Frank Heald suggested that Carl Matteson review all of the bids to be sure they fit their needs and bring a recommendation to the Select Board meeting on Monday, May 2, 2016.

Adjourn:

a. Bid opening meeting adjourned at 11:20 am.

Respectfully Submitted,
Diane Knight
Acting Clerk